

Polish Falcons of America

Board Bulletin

May 2017

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its May 18-19, 2017 meeting that was held at PFA National Headquarters in Pittsburgh, Pa.

This report is emailed to more than 2,000 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

Financial Report

John Kuzmirek, National Secretary/Treasurer and CFO, presented the financial results for the first quarter of 2017. The net loss to surplus at the end of the quarter was \$106,804. Net loss from operations was \$125,717. Net income, including capital gains was a loss of \$118,720. A significant factor in the results is that the National Dues billing was delayed due to the administration software transition. At the end of the quarter, surplus was \$1,261,799. Total admitted assets now stand at \$66,949,286.

The Board also heard presentations from Kirk Gravely, actuary from Allen Bailey & Associates, Chad Hoes, investment advisor from Parkway Advisors and John Sommers, independent auditor from McKeever, Varga and Senko.

Sales/Marketing

Druh Kuzma reported on the sales results for Q1 2017. For the quarter, there were 37 life insurance certificates issued. Three annuity certificates were issued in Q1. Total certificates issued in Q1 was 40. The average face amount of insurance for the new life certificates in the first quarter was \$13,526.

Certificates Report

President Kuzma reported at the end of Q1 2017 that there was a decline of 117 total certificates. In the quarter, there was a loss of 73 life insurance certificates and a loss of 44 annuity certificates. At the end of Q1 2017, there were 19,953 life insurance certificates in force and 3,541 annuity certificates in force.

New Admin Software Transition

President Kuzma reported that work on the transition for the new Admin Software continues. There were a couple minor issues with the first mailing of the National Dues with the new system, but the issues were identified and will be resolved.

Scholarships

Scholarship Committee Chairperson Druhna Del Busse announced the recipients for the Richard C. Scholarship Program for 2017-18. Following are the recipients:

Tadeusz Conrado of Nest 31, Detroit, Mich.
Mary Teresa Irene Cuzzupe of Nest 804, Pittsburgh, Pa.

Nest Status Report

First Vice President Del Busse reported on the status of PFA Nests. Following is the list of Nests that the Board of Directors has determined is in good standing:

NEST	DISTRICT	CITY	STATE
4	VI	South Bend	IN
6	IX	Buffalo	NY
8	IX	Pittsburgh	PA
17	V	Newark	NJ
31	XIII	Detroit	MI
36	V	Southwestern	CT
42	II	Chicago Heights	IL
45	II	St. Louis	MO
52	IX	Rochester	NY
65	V	Union City	CT
68	V	Meriden	CT
74	IX	Auburn	NY
80	VI	South Bend	IN
86	XIII	Hamtramck	MI
88	V	New Britain	CT
104	I	Newark	NJ
118	IV	Pittsburgh	PA
123	IX	Erie	PA

141	IV	Cleveland	OH
146	IV	New Castle	PA
172	V	West Warwick	RI
176	IV	Pittsburgh	PA
182	IV	Ambridge	PA
208	V	Derby	CT
247	IV	Donora	PA
276	VI	Muskegon	MI
281	I	Dunellen	NJ
307	V	Southington	CT
336	XIII	Jackson	MI
430	IX	Auburn	NY
519	V	Middletown	CT
556	IV	Jerome	PA
564	VI	La Porte	IN
610	IX	Erie	PA
652	XIII	Lansing	MI
725	II	Milwaukee	WI
811	V	New Britain	CT
827	II	Chicago	IL
907	II	Cicero	IL
946	I	Hillsborough	NJ
964	VII	Reading	PA
972	XIII	Bay City	MI

Physical Education Director's Report

National Physical Education Director Chris Puskar presented a report on the Youth and Adult Volleyball Tournaments held in April in Pittsburgh. Six Nests from four Districts were represented at the tournament.

Druhna Puskar also reported that prizes for the 2016 Walking Program have been ordered and will be sent soon. In 2016, 56 Members from six Districts walked a total of 54,312.21 miles.

Due to a lack of participation, the Young Adult Weekend scheduled for May was cancelled.

Planning is still underway for the Family Fun Weekend in September.

Falconette Commission

Falconette Commission Chairperson Druhna Patty Capozoli reported that the second raffle conducted by the Commission was underway starting in May. More than \$4,000 has been raised with the raffles. Druhna Capozoli reported that at least one more raffle will be held this year and other projects are under consideration.

Legion of Honor

PFA Legion of Honor Grandmaster Frania Tracz submitted a report to the Board concerning the meeting of the Commandery that was held at National Headquarters in early April. The Commandery also approved several changes to the Legion rules that were accepted by the Board of Directors. There were also minor changes made to the Legion of Honor and Star of Merit applications. Druhna Tracz also reported on new ideas on which the Commandery is working, notably, the 70th Anniversary of the Legion of Honor which will be celebrated in 2020 in conjunction with the National Convention.

New Membership Benefit

Membership Committee Chairperson Druhna Del Busse reported that the Committee completed its work on a rental car discount program from Hertz for PFA Members. Details will be announced soon.

Communications Director's Report

PFA Communications Director Courtney Caughey-Stambul reported that the new website for PFA is close to completion. She showed a preview of the new design and content ideas to the Board. Courtney's plan is to release the site in early summer.

Courtney also reported that the cultural videos that have been posted on YouTube from Larry Kozlowski have been well-received.

Golf Commission

President Kuzma informed the Board that the National Golf Commission met concerning the 2018 Tournament. Nest 41, New Kensington, Pa., withdrew as host and the Commission met to determine a plan for finding a new host. The first option is to offer the Tournament to Nest 52, Rochester, N.Y., since the Nest was the host of the first tournament in 1968. If the Nest declined, Nest 80, South Bend, Ind., offered to host. A decision would be made for an announcement in the June magazine.

Polanka Update

The Board received a progress report from Martin Brown, Manager, on the renovation plan for the Polanka facility. The major projects include a new floor in the main hall, parking lot paving, bathroom upgrades and additional landscape work. The renovated facility is available for rentals and parties are being booked.

Upcoming Meeting Dates

Q3 2017	Aug. 25-26
Q4 2017	Nov. 17-18

Contact Information for Board Members and Executive Staff – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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