

Polish Falcons of America

Board Bulletin

November 2017

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its meeting on November 17-18, 2017 that was held at PFA National Headquarters in Pittsburgh, Pa.

This report is emailed to more than 2,500 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

Financial Report

John Kuzmirek, National Secretary/Treasurer and CFO, presented the financial results for the third quarter of 2017. The YTD net loss to surplus at the end of the quarter was \$45,768. Net loss from operations was \$141,218. Net income, including capital gains was a loss of \$57,821. The net income loss for Q3 was \$2,375 and the loss to surplus in the quarter was \$5,785. At the end of the quarter, surplus was \$1,322,835. Total admitted assets now stand at \$66,936,558.

Sales/Marketing

Druh Kuzma reported on the sales results for Q3 2017. For the quarter, there were 53 life insurance certificates issued. Sixteen annuity certificates were issued in Q3. Total certificates issued in Q3 was 69. Through the end of Q3, there were 121 life certificates issues and 43 annuities. The average face amount of insurance for the new life certificates through Q3 was \$15,613.

Certificates Report

President Kuzma reported at the end of Q3 2017 that there was a decline of 281 total certificates. At the end of Q3 2017, there were 19,825 life insurance certificates in force and

3,489 annuity certificates in force. There are currently 181 Medicare Supplement certificates in force, and 22 individuals have joined as Fraternal Benefit Members.

2018 Budget

Secretary/Treasurer Kuzmirek presented the 2018 operations budget for the Board. The budget shows an increase for life insurance income for the year, and controlled management of expenses. For 2018, the budget projects a gain of \$60,000 for the year.

Nest Status Report

First Vice President Del Busse reported on the status of PFA Nests. There are currently 63 Nests of the Polish Falcons of America. Fifty of those Nests are in Good Standing. Following is the list of Nests that the Board of Directors has determined is in good standing:

NEST	DISTRICT	CITY	STATE
3	II	Chicago	IL
4	VI	South Bend	IN
6	IX	Buffalo	NY
8	IV	Pittsburgh	PA
17	V	Newark	NJ
31	XIII	Detroit	MI
36	V	Southwestern	CT
41	IV	New Kensington	PA
42	II	Chicago Heights	IL
45	II	St. Louis	MO
52	IX	Rochester	NY
65	V	Union City	CT
68	V	Meriden	CT
74	IX	Auburn	NY
80	VI	South Bend	IN
86	XIII	Hamtramck	MI
88	V	New Britain	CT
104	I	Newark	NJ
118	IV	Pittsburgh	PA
123	IX	Erie	PA
124	XIII	Saginaw	MI
126	I	Elizabeth	NJ
141	IV	Cleveland	OH
146	IV	New Castle	PA
147	IV	Mt. Pleasant	PA
163	VII	Mocanaqua	PA
172	V	West Warwick	RI
176	IV	Pittsburgh	PA
182	IV	Ambridge	PA
188	V	Salem	MA
208	V	Derby	CT
247	IV	Donora	PA
276	VI	Muskegon	MI

307	V	Southington	CT
336	XIII	Jackson	MI
430	IX	Auburn	NY
485	V	Chelsea	MA
493	IX	Batavia	NY
519	V	Middletown	CT
538	IV	Midland	PA
556	IV	Jerome	PA
564	VI	La Porte	IN
580	V	Pittsfield	MA
610	IX	Erie	PA
652	XIII	Lansing	MI
725	II	Milwaukee	WI
811	V	New Britain	CT
827	II	Chicago	IL
907	II	Cicero	IL
946	I	Hillsborough	NJ
956	I	Ozone Park	NY
964	VII	Reading	PA
972	XIII	Bay City	MI

Nest Mergers and Dissolutions

The Board approved the dissolution of Nest, 281, Dunellen, N.J. Members of the Nest involved being contacted.

Physical Education Director's Report

National Physical Education Director Chris Puskar presented information on the 2018 National Zlot. Tentative plans are for the Zlot to be held in early July. She reported that contact was made with the Orchard Lake Schools near Detroit, Mich., to determine if the Zlot can be held there. An announcement with details of the Zlot will be made before the end of the year.

Druhna Chris announced that the Future Leaders Conference will be held February 23-25 in Pittsburgh. Announcements are being mailed to all Nest and District Presidents seeking nominations for young people to attend the Conference. For more information or questions about the program contact Chris as cpuskar@polishfalcons.org.

Druhna Chris also discussed the ongoing collaboration efforts with other Sokol fraternal/social organizations. A meeting was held in early November at PFA National Headquarters to discuss working together so that members from each of the organizations can participate in the programs and activities of the various organizations. Plans have been discussed to hold a Junior Bowling Tournament in the Spring of 2018. Details will be announced as soon as they are available.

Also, the deadline to submit walking miles for the 2017 Walking Program is February 1, 2018. The forms can be found online at polishfalcons.org.

Scholarship Committee

Scholarship Committee Chairperson Patricia Del Busse reported that the new scholarship applications for the 2018-19 school year for the Starzynski and Gorecki Programs will be available in December. Forms will be available online at **XXXXXXX—need URL**. For questions about PFA Scholarships, please contact Druhna Del Busse at vptrish@polishfalcons.org.

Falconette Commission

Falconette Commission Chairperson Druhna Patty Capozoli reported on the results of the fundraising projects of the Falconette Commission and the way the proceeds were used. Over \$6,000 was raised in 2017. The funds are being used to support PFA youth programs. Tickets have been distributed for a new raffle that will be held in January 2018.

District Conventions

The Board approved the Officers of Districts II, VI and XIII. Druhna Del Busse reported that Minutes and Officers from all the District Conventions have been received and the status of all the Officers was confirmed.

Communications Director's Report

PFA Communications Director Courtney Caughey-Stambul reported that the new PFA website was launched in September. She added that the cultural videos (youtube.com/pfanational) have been receiving an increasing number of views. Live-streamed videos using Facebook Live are also attracting attention.

National Bowling and Golf Tournaments

President Kuzma report that bidding is still open for the 2019 Bowling and Golf Tournaments. A bid for the Bowling Tournament was received from District IX for the 2019 Tournament to be held in the Buffalo, N.Y. area. The deadline for submitting bids for both 2019 Tournaments is December 31, 2017.

2018 Polish Falcon Trip to Poland

President Kuzma stated that plans are coming along for a Polish Falcons Trip to Poland in 2018. Tentatively, the trip is scheduled for early October. Details will be announced as soon as they become available. The trip will include a meeting with Falcons in Poland and the 100th Anniversary of Polish Independence following World War I.

Upcoming Meeting Dates

Q1 2018	March 23-24
Q2 2018	May 18-19
Q3 2018	Aug. 24-25
Q4 2018	Nov. 16-17

Contact Information for Board Members and Executive Staff – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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