

Polish Falcons of America

Board Bulletin

June 2022

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its regular meeting on May 14, 2022 held via Zoom.

This report is emailed to more than 3,600 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

National Special Convention

President Kuzma reported that plans are moving along for the National Special Convention scheduled for Friday, July 29, 2022. The Convention will be held at the Slovene National Benefit Society Rec Center in Enon Valley, Pa. Located about 40 miles north of Pittsburgh, PFA has used this facility for the National Youth Camp.

In addition to the Convention, the evening before will be a celebration of Polish Falcon Fraternism with the highlight being the celebrations of the 135th Anniversary of the founding of PFA in the United States.

Details of the Special Convention and PFA Celebration can be found on the PFA website.

Financial Report

Ryan Gregg, National Secretary/Treasurer and CFO presented the financial report for Q1 of 2022. The net loss to surplus at the end of the quarter was \$98,620. The net loss from operations at the end of the quarter was \$53,501. The results for Q1 2022 are an improvement over the same time period of 2021.

Sales/Marketing

Druh Kuzma introduced new Sales Director Jared Gostanczik to the Board. Jared is from Minneapolis, Minn., and will be working remotely full time. He presented a detailed report of his background in the insurance industry and his plans for growing sales for PFA in his position. These plans include adding new technology to improve the sale of life insurance and annuity products.

Sales results for Q1: There were 18 life insurance certificates issued, and 22 annuity certificates issued. Total certificates issued in Q1 was 40. Also, there were 7 Fraternal Benefit Members added in the quarter. The average face amount of insurance for the new life certificates for the entire year was \$13,889.

Certificates Report

President Kuzma reported at the end of Q1 of 2022, there were 18,224 life insurance certificates, 3,227 annuity certificates and 116 Medicare supplement certificates in force. For the quarter, there was a decline of 147 total certificates. (Life declined 92, annuities decreased by 40 and Medicare supplement decreased by 15.) There are currently 68 Fraternal Benefit Members, a gain of 4 in Q1.

New Payment System for Premiums and Dues

Secretary/Treasurer and CFO Gregg reported that the new online portal and payment process for Members is working. He stated about 400 Members chose to pay their Dues online. We continue to monitor for bugs and other issues and are correcting them as they arise.

2022 Youth Programs

National Physical Education Director Puskar reported that the Youth and Adult Volleyball Tournaments held in April in Pittsburgh, Pa., were a success. There were 40 participants. Druhna Chris also added a fun Cornhole Tournament to the activities for the weekend.

The National Youth Camp is set for July 24-31 at SNPJ Rec Center in Enon Valley, Pa. (40 miles north of Pittsburgh) Information can be found on the PFA website.

Nests in Good Standing

First Vice President Del Busse reported that since the National Dues Statements were mailed late, many Nest Officers did not have the opportunity to pay their National Dues. Therefore, the report of the Nests in Good Standing will be delayed until the July meeting.

Scholarship Committee

The Board approved the recommendation of the Independent Committee and Scholarship Committee for the winners of the Richard C. Gorecki Scholarships. Committee Chairperson Patricia Del Busse reported the winners:

- Mitchell Dutczak, Nest 42, District II – GPA of 3.5 with a major in Mechanical Engineering, attending Northern Illinois University
- Anya Hedrich, Nest 336, District XIII – GPA of 3.243 with a major in Economics, attending the University of Michigan
- Sylvia Klimachefsky, Nest 163, District VII – GPA of 3.90 with a major in criminology and psychology, attending Penn State University

Falconette Commission

Falconette Commission Chairperson Patricia Capozoli reported that the May raffle is in progress. She added that proceeds from the raffle helped support the National Volleyball Tournament that was held in April in Pittsburgh.

Poland Tour

President Kuzma reported that registration remains open for the PFA Poland tour in September 2022. All the information is on the PFA website. We are carefully monitoring the situation with the war in Ukraine and the potential impact on the tour. Any changes to the trip will be announced immediately.

National Bowling Tournament

National Bowling Commissioner Janet Knauber reported that the 2022 National Bowling Tournament held in St. Louis, Mo., was a great success. This was the first Tournament held since 2019. Nest 45 was the host of the Tournament. A total of 31 teams participated.

National Golf Tournament

National Golf Commissioner Trish Del Busse reported that everything is in order for the National Golf Tournament. It will be held in South Bend, Ind., with Nest 80 as host.

Upcoming 2022 Board Meeting Dates

The dates for the next two Board meetings in 2022 are:

July 29

November 19

These will be in-person meetings.

Contact Information for Board Members and Executive Staff – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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