

Polish Falcons of America

Board Bulletin

March 2023

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its regular meeting on March 18, 2023 in Pittsburgh, Pa.

This report is emailed to more than 4,000 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

Scholarship Committee Report

National First Vice President Trish DelBusse announced the winners of the Dr. T.A. Starzynski Scholarship Awards for the 2023-24 school year. There are 16 recipients this year. Molly Yeske of Nest 86, Hamtramck, Mich., was named winner of the Mary Kus Award. A complete list of recipients can be found at <https://www.polishfalcons.org/vp-trish-2023-24-starzynski-scholarship-recipients/>.

Financial Report

Ryan Gregg, National Secretary/Treasurer and CFO presented the financial report for the year ending December 31, 2022. The net gain to surplus at the end of the year was \$1,425,648. Total surplus is \$2,973,495. The net loss from operations at the end of the year was \$345,421.

PFA Award

President Kuzma reported to the Board that the Polish Falcons of America was named as the Custodian of National Memory by the Institute of National Remembrance in Warsaw, Poland. (President Kuzma accepted the Award in Warsaw in April.)

Sales/Marketing

Sales Director Jared Gostanczik and Secretary/Treasurer Ryan Gregg reviewed the progress of the new systems and processes for the sale of life insurance and annuities. The online process for the Final Expense Plan is now available.

Sales results for 2022: There were 55 life insurance certificates issued, and 104 annuity certificates issued. Total certificates issued 2022 was 159. Also, there were 26 Fraternal Benefit Members added in the year. The average face amount of insurance for the new life certificates for the entire year was \$19,138.

Annuity Rates

The Board voted to increase annuity rates for new business effective. The new rates are:

Flex Premium (9-year)	5.00%	\$1,000 minimum deposit
Flex Premium (5-year)	4.75%	\$1,000 minimum deposit
Safeguard CD Annuity (2-year)	4.50%	\$5,000 minimum deposit
Safeguard CD Annuity (3-year)	4.65%	\$5,000 minimum deposit
Starter Annuity (9-year)	2.75%	\$500 minimum deposit

Certificates Report

President Kuzma reported at the end of 2022, there were 17,842 life insurance certificates, 3,217 annuity certificates and 105 Medicare supplement certificates in force. For the year, there was a decline of 550 total certificates. (Life decreased 474, annuities decreased by 50 and Medicare supplement decreased by 26.) There are currently 77 Fraternal Benefit Members, a gain of 13 in 2022.

2022 Youth Programs

National Physical Education Director Puskar presented a report on the recent successful Future Leaders Conference that was held in Hershey, Pa. 18 young Falcon Members participated in the program. She also reported on the upcoming Bowling, Curling, Volleyball event and the Youth Camp.

National Golf Tournament

National Golf Commissioner Trish Del Busse reported that plans are underway for the 2023 Tournament that will be held by Nest 493, Batavia, N.Y. The dates are Aug. 10-11. Courses and hotels have been secured. More details and registration information will be announced soon.

National Bowling Tournament

National Bowling Commissioner Janet Knauber reported there will be 32 teams participating in the upcoming Tournament. Nest 80, South Bend, Ind., is the host.

Nests in Good Standing

First Vice President Del Busse reported the following Nests are in Good Standing:

NEST	DISTRICT	CITY	STATE
104	I	Newark	NJ
172	V	West Warwick	RI

A New Fraternal Program

Second Vice President Dan Michalak presented a proposal for a new Awards program for 2023 to recognize Member Families for the work they do for their Nest or District. The Board approved the program and announcements will be made as soon as possible regarding the details of the program, rules, deadlines, etc.

Falconette Commission

Falconette Commission Chairperson Patricia Capozoli reported on the successful results of the January raffle. The net profit for the May raffle was \$3,488.11. These funds, plus an additional donation of \$1,511.89 (A total of \$5,000) from the Falconettes was used to offset the costs of the Future Leaders Conference held in March in Hershey, Pa.

New Legion of Honor Program

First Vice President Del Busse and President Kuzma presented the concepts for a new program for the Legion of Honor. Called "Beyond the Gold," this new program is being created to recognize those Gold Legion of Honor recipients who continue to work for the PFA well after receiving their Gold medal. The Board approved of the concept, and it will now be refined by the Legion of Honor Commandery. After final approval by the Board of Directors, the first Awards are scheduled to be presented at the National Convention in 2024.

Poland Tour

President Kuzma reported that registration is open for the 2023 Tour of Poland. The trip will visit Northern Poland. All details can be found on the PFA website.

Upcoming 2023 Board Meeting Dates

The dates for the remaining Board meeting in 2023 is:

May 20 (Zoom)

August 26 (Zoom)

November 18 (In person)

Contact Information for Board Members and Executive Staff – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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