Polish Falcons of America Board Bulletin

November 2023

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its regular meeting on Saturday, November 18, 2023 at the Doubletree Hotel in Pittsburgh, Pa.

This report is emailed to more than 4,000 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

National Convention Update

President Kuzma reported that there may be a change to the dates of the National Convention that were previously announced. The problem is a lack of hotel rooms for the proposed dates. Announcements will be made as soon as the issue is resolved.

2024 Nominations Committee

The Nominations Committee presented recommendations to the Board to the nominations process for National Directors, Board Chairperson and Board Vice Chairperson. After a thorough discussion, the Board voted to approve a motion that allows for a District to nominate an alternate National Director in the event the original nominee does not run for the position at the National Convention. Complete details will be sent to all District and Nest Presidents and will be published on the PFA website.

Sales/Marketing

Sales Director Jared Gostanczik and Secretary/Treasurer Ryan Gregg reported on the progress of the new systems and processes for the sale of life insurance and annuities. There was also a presentation about new product development.

Sales results through the end of Q3 2023: There were 57 life insurance certificates issued, and 23 annuity certificates issued. Total certificates issued was 80. The average face amount of insurance for the new life certificates for the entire year was \$13,195. Also, there were 15 Fraternal Benefit Members added in the quarter.

Certificates Report

President Kuzma reported at the end of Q3 2023, there were 17,530 life insurance certificates, 3,191 annuity certificates and 89 Medicare supplement certificates in force. For the quarter, there was a decline of 76 total certificates. (Life decreased 58, annuities decreased by 15 and Medicare supplement decreased by 3.) There are currently 101 Fraternal Benefit Members.

Financial Report

Ryan Gregg, National Secretary/Treasurer and CFO presented the financial report for the third quarter of 2023. The net loss to surplus at the end of the quarter was \$347,295. Total surplus at the end of the quarter was \$2,626,200. The net loss from operations at the end of the quarter was \$371,844.

Nests in Good Standing

First Vice President Del Busse reported the standing status of each Nest:

NEST	DISTRICT	CITY	STATE	STANDING	
3	II	Chicago IL		Not	
4	VI	South Bend	IN	Not	
6	IX	Buffalo	NY	Good	
8	IV	Pittsburgh	PA	Good	
17	I	Newark NJ		Good	
31	XIII	Detroit MI		Good	
36	V	Southwestern CT		Not	
41	IV	New Kensington PA		Good	
42	II	Chicago Heights	IL	Good	
45	II	St. Louis	MO	Good	
52	IX	Rochester	NY	Good	
65	V	Union City CT		Good	
68	V	Meriden	СТ	Good	
74	IX	Auburn	NY	Not	
77	IV	Carnegie	PA	Good	
79	XIII	Southgate MI		Good	
80	VI	South Bend IN		Not	
86	XIII	Hamtramck	MI	Good	

88	V	New Britain CT		Not	
97	IV	Windber PA		Not	
104	Ι	Newark	NJ	Good	
118	IV	Pittsburgh	PA	Good	
123	IX	Erie	PA	Good	
128	VII	Duryea	PA	Not	
146	IV	New Castle	PA	Good	
147	IV	Mt. Pleasant	PA	Not	
159	IV	Ford City	PA	Good	
163	VII	Mocanaqua	PA	Good	
171	VII	Philadelphia	PA	Good	
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172	V	West Warwick	RI	Good	
176	IV	Pittsburgh	PA	Good	
182	IV	Ambridge	PA	Not	
188	V	Salem	MA	Not	
247	IV	Donora	PA	Not	
276	VI	Muskegon	MI	Good	
307	V	Southington	СТ	Good	
336	XIII	Jackson	MI	Not	
430	IX	Auburn	NY	Not	
485	V	Chelsea	MA	Good	
493	IX	Batavia	NY	Good	
519	V	Middletown	СТ	Not	
538	IV	Midland	PA	Good	
556	IV	Jerome	PA	Good	
564	VI	La Porte	IN	Good	
580	V	Pittsfield	MA	Not	
610	IX	Erie	PA	Good	
652	XIII	Lansing	MI	Good	
811	V	New Britain	СТ	Good	
822	Ι	South River	NJ	Not	
907	II	Cicero	IL	Good	

946	I	Hillsborough	NJ	Not
956	I	Ozone Park	NY	Not
972	XIII	Bay City	MI	Good

Scholarship Committee Report

Committee Chairperson Trish Del Busse reported that the first Nest 92 Certification Program Scholarship was presented to Margaret F. Callery, a Member of Nest 17, Newark, N.J., for obtaining her real estate license in Florida. For further details about this new scholarship program, please contact Vice President Del Busse or visit the PFA website,

2024 Youth Programs

Chris Puskar, National Physical Education Director, reported on her plans for youth programs for 2024. As in past years there will be a Future Leaders Conference, Bowling/Curling/Volleyball event and National Youth Camp. Details will be announced soon.

Family Fraternal Awards

Dan Michalak, National Second Vice President, presented all the nominees for the 2023 Family Fraternal Awards. The winners, as determined by secret ballot by the Board was: Nest with a building—Nest 8, Pittsburgh, Pa; and Nest without a building—Nest 45, St Louis, Mo. Each Nest will receive a \$500 prize.

National Golf Tournament

National Golf Commissioner Trish Del Busse reported that the 2024 National Tournament will be held in Jackson, Mich., with Nest 336 as host. She added that this Tournament will be held on August 9-10, a Friday and Saturday, instead of the traditional Thursday and Firday. Details will be forthcoming.

National Bowling Tournament

National Bowling Commissioner Janet Knauber reported that the 2024 Tournament will be held in Ambridge, Pa., with Nest 182 as host. The dates are April 25-27. This is the first time Nest 182 will be the host. Registration will open December 1 online. Paper applications will also be available. All information related to the tournament, housing, etc., can be found on the PFA website and magazine.

Falconette Commission

Falconette Commission Chairperson Patricia Capozoli reported on the successful results of the October raffle. The net profit for the May raffle was \$2,338.59. She added the following about the raffle since its inception:

- For the past seven years, we have conducted three raffles per year for a total of 21 raffles.
- The average net income per raffle is just over \$2,000.
- The total contributions for National Youth events are approximately \$40,000.

Poland Tour

President Kuzma reported that the 2024 Poland tour was a great success. Twelve people enjoyed the tour of Northern Poland. The trip also included a visit to the new Polish Falcons historical exhibit at the World War II Museum in Gdansk.

New Polish Falcons Exhibit in Poland

President Kuzma stated that IPN (Institute of National Remembrance) officially opened a new Polish Falcons exhibit at the new World War II Museum in Gdansk, Poland. It is an expanded version of the exhibit that was opened at the Pulaski Museum in Warka. The exhibit will remain open at the Museum until January 2024. He added that IPN is still working on plans to bring the exhibit to the United States in the future.

Polish American Congress Elections

President Kuzma announced that he was elected as Vice President of American Affairs of the Polish American Congress at the annual meeting of the Congress held in October. Previously, President Kuzma served as Secretary of the PAC. Replacing him as Secretary is Steve Flor, a Member of Nest 52, Rochester, N.Y.

Polish Elections

President Kuzma reported that PFA National Headquarters was used as a polling location for the recent elections in Poland in October. Just over 100 people visited the office to cast their votes.

Upcoming 2024 Board Meeting Dates

The dates for the Board meetings prior to the National Convention in 2024 are:

February 10 (Virtual) May 18 (In person) **Contact Information for Board Members and Executive Staff** – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

Title	Name	Email Address	Daytime Phone	Cell Phone
President	Tim Kuzma	tkuzma@polishfalcons.org	412-922-2244	412-805-1171
1st Vice President	Trish Del Busse	vptrish@polishfalcons.org	412-922-2244	724-747-3179
2nd Vice President	Dan Michalak	falconsd5@aol.com		203-631-5554
Secretary/Treasurer	Ryan Gregg	rgregg@polishfalcons.org	412-922-2244	412-952-6764
Director, District I	Malgorzata Los	malosia3@gmail.com		917-455-1369
Director, District II	Tom Eckert	eckert2407@att.net		773-251-9264
Director, District IV	Patty Capozoli	pcapozoli@polishfalcons.org	412-921-5367	703-895-6268
Director, District V	John Kowarik	kowarik@sbcglobal.net		203-231-2063
Director, District VI	Mark Albin	mralbin@comcast.net		219-575-0071
Director, District VII	Tom Washington	twashington@polishfalcons.org	570-602-0226	570-417-1464
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Director, District XIII	Chuck Johns	chuck.101057@gmail.com		586-453-3049
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